



مؤسسة فرصة الاعمال للمقاولات العامة
BUSINESS OPPORTUNITY GENERAL CONTRACTING

COMPANY PROFILE

**Reliable Source for Critical Material &
Human Resources for your Projects.**

About us

Business Opportunity General Contracting is "One Stop Solution" for all construction, building material, equipment Supplies as well as Human Resource Provisions. We take pride in our expertise and experience in this sector.

We work with reliable Chinese companies that have been supplying construction companies and building / property owners with standard and specialty building products and have established themselves as the premiere source to find the highest quality products and expertise in construction and building supplies.

Business Opportunity General Contracting is a leading provider of recruitment and staffing solutions in the Kingdom of Saudi Arabia. With a strong focus on delivering high-quality services to clients across various industries, the company offers a wide range of workforce solutions to meet the needs of its clients, including temporary and permanent staffing, outsourcing, and consulting services. With our extensive network and experienced team, we are committed to helping our clients find the right talent to drive business success.



Construction & Building Materials

We are market front runners as we cater not only to diverse mid and large sized projects, but also to the largest & toughest engineering projects. We create impact and value across several construction areas from start to finish.

We connect the world's leading quality products with the world's most challenging engineering initiatives. At Business Opportunity General Contracting, our diverse range of products enables us to cater to all your procurement needs. We don't just sell products; we deliver the ultimate customer experience. We create comprehensive tailor-made solutions ensuring delivery at the right time - every time. Our emphasis on supply-chain management, inventory solutions and effective logistics makes us the vendor of your choice.

Human Resources Recruitment

Business Opportunity General Contracting Company is a trusted recruitment and staffing solutions provider in Saudi Arabia. The company offers a range of workforce solutions including temporary and permanent staffing, outsourcing, and consulting services to clients across various industries.

With a focus on delivering high-quality services, Business Opportunity General Contracting has a proven track record of successfully sourcing and placing qualified candidates in sectors such as construction, hospitality, healthcare, and more. The company also prioritizes the well-being of its workers and ensures that they receive fair compensation, training, and support throughout their employment. Business Opportunity General Contracting is dedicated to helping its clients find the right talent to drive business success.

The China Connection -



We are very proud of our relationship with a very reliable Chinese construction materials company, Qingdao Focal Solution inc. Importing construction and building materials from China comes with several benefits. For builders and project owners from foreign countries, buying wholesale building materials at a low price from Chinese manufacturers has significantly increased their revenue, and in turn, is helping them to make a profitable business. China has become the most preferred destination for buying construction and building for most construction firms, as well as other building companies overseas.



Our Team



At **Business Opportunity General Contracting**, we take pride in our team of highly skilled and experienced professionals who are dedicated to delivering exceptional construction material and manpower supply services. Our team comprises industry experts who possess in-depth knowledge and experience in the construction industry. From project managers and engineers to procurement specialists and skilled workers, our team is committed to ensuring the successful completion of every project.



EXPERIENCED AND KNOWLEDGEABLE SUPPORT TEAM

The service you need to grow your business

We're here to help you succeed. Our experienced sales staff is on-hand to assist throughout your project to ensure your jobs are completed on time and within budget. From product expertise and special orders to jobsite visits and exceptional customer satisfaction, your dedicated account representative will be there from start to finish.



Vision

Business Opportunity General Contracting's vision is to be the leading construction material and manpower supply company in Saudi Arabia, known for our commitment to excellence and the delivery of exceptional services. We strive to be a trusted partner for businesses seeking to augment their workforce with skilled and reliable workers, while also providing high-quality construction materials for various projects. We aim to achieve our vision through continuous improvement, innovation, and investment in our team and infrastructure, while also maintaining our core values of integrity, teamwork, and customer satisfaction. Ultimately, we envision a future where Business Opportunity General Contracting is synonymous with excellence in the construction industry, and we are dedicated to working tirelessly to achieve this goal.



Customization / Product Development

Below is the complete Pre and Post Order Strategies.

Pre Order:

Analysis of the Opportunity

- Spend Analysis
- Product Profiling
- Demand Assessment
- Commodity Decision
- Identifying Sourcing Strategies and tactics
- Identifying Sourcing Strategies and tactics

Identify Potential Manufacturers

- Market due diligence
- Factory Shortlisting

Access the Factories

- Financial, Operational and tax due diligence
- Fraud and Corruption Risk Assessment
- System and management assessment

Post Order:

Relationships (negotiations and planning)

- Negotiation
- Legal Services
- Tax Optimism
- Logistics Planning and Optimization

Implement the program

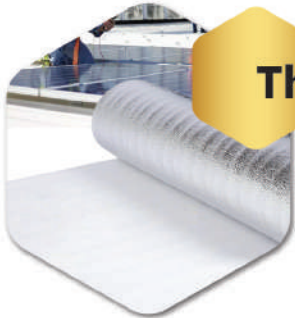
- Launch Readiness
- Procurement process and organization Design
- Quality
- Supplier development
- Supplier monitoring
- Change management

Our Products Portfolio



Steel framing

- Steel framing systems
- Mezzanine floors
- Purlin and cladding rails
- Portable buildings
- Prefabricated buildings
- Architectural
- Fabricated
- Buckling
- Structural steel
- Structural cabling
- Wire rope
- Aluminum joist framing



Thermal protection

- Building insulation
- Thermal bridge
- Building envelope
- Cold shield
- Multi-layer insulation
- Thermal barrier coating
- Double glazing
- Pipe insulation
- Shinsulator
- Spray foam
- Superinsulation
- Quadruple glazing



Transport devices

- Elevator
- Escalator
- Residential elevators
- Lift
- Facility chutes
- Hydraulic elevators
- Wheel chair lifts
- Inclined wheelchair
- Platform lifts
- Elevating platforms
- Side walk
- Industrial turntables
- Vehicle turntables
- Scaffolding
- Trash chutes



Door & windows

- Stile and rail
- Raised panel
- Wood clad access
- Sliding glass doors
- Skylight
- Tambour folding doors
- Garage door
- Storefront
- Door hardware
- Dormer
- Casement
- Double hung
- Bay window
- Curtainwall



Electrical systems

- AC power plugs and sockets
- Circuit breaker
- Electrical connector
- Conduits & bends
- AC Conduits
- Electrical wiring
- Switches
- Light boxes
- Fan boxes
- Junction boxes
- Wires
- Switches & Plates
- MCBs
- Switch boxes



Surface

- Plaster & gypsum board
- Cement render
- Ceramic tile, quarry tile, pavers, mosaic
- Dropped ceiling, coffered ceiling
- Flooring – wide plank, terrazzo, carpet
- Marble
- Wall covering, wallpaper, acoustic
- Paint, wood stain, faux finishing
- Staff – a type of artificial stone
- Stucco
- Wood finishing
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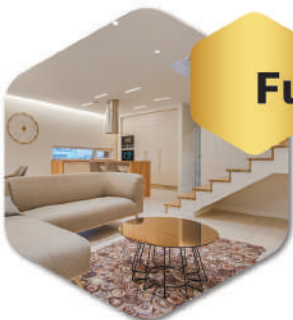
HVAC

- Absorption refrigerator
- Air barrier
- Air handler
- Boiler
- Flexible ducts
- Sealants, tapes & adhesives
- Reinsulated ducts
- Refrigerant & accessories
- Acoustic insulation



Fire suppression

- Automatic fire suppression
- Fire extinguisher
- Fire pump
- Fire sprinkler system
- Fire suppression system
- Gas detector
- Smoke detector
- Flame detector



Furniture

- Beds
- Benches furniture
- British furniture
- Cabinets
- Upholstery
- Chairs
- Kitchen countertops
- tables furniture
- Shelf storage
- Wardrobe
- Soft wall
- Cubicle
- Cupboard



Plumbing

- Pressure tank
- Pressure balanced valve
- Backflow prevention device
- Bathtub
- Bidet
- Riser clamp
- Isolation valve
- Shower
- Concentric reducer
- Trap
- Double-walled pipe
- Drinking fountain
- Pipe plug
- Piping
- Electrofusion



Construction chemicals

- Admixtures
- Epoxy & cementitious grouts
- Concrete repairs
- Specialty flooring & coatings
- Waterproof systems
- Epoxy & pu floor coatings
- Anchoring grouts
- Injection systems
- Chemical resistant coatings



Equipment

- Vehicle & pedestrian
- Parking control
- Loading dock
- Commercial laundry
- Commercial washers & extractors
- Office equipment
- Audio visual equipment
- Broadcast, theater & stage
- Exercise equipment
- Gymnasium equipment



Interiors & finishes

- Wall systems
- Raised access flooring
- Ceiling products
- Sealants
- Wooden flooring
- Tiling systems
- Gypsum & plywood
- Adhesives
- Pvc flooring
- Paints & decor
- Glass & mirrors



Facades / Speciality / Essentials

- Glass & aluminum
- Sealants
- Chemical resistant liners
- Solar technology & services
- Scaffolding services
- External insulation (eifs) roof cladding
- Solar technology & services
- Building demolition
- Tools & equipment
- Construction hardware
- Acp systems
- Ppe
- Mixing paddle
- Signages



Sanitary ware

- Toilet seats
- Wash basins
- Sanitary ware
- Kitchen sinks
- Bathroom vanity
- Toilet fittings
- One piece toilet seat
- Flush tanks
- Sanitary fittings
- Wall hung toilets
- Urinals
- Plumbing traps
- Waste couplings

Our Values

Integrity

- Integrity is the foundation of our business. We believe in being honest, transparent, and ethical in all our dealings. We strive to build trust with our clients, team, and partners through our integrity and accountability.

Quality

- Quality is paramount in everything we do. We are committed to delivering high-quality construction materials and services that meet and exceed our clients' expectations. We have a rigorous quality control process that ensures every project is completed to the highest standards.

Teamwork

- We value teamwork and collaboration, recognizing that we achieve more together than individually. We foster a supportive work environment that encourages communication, respect, and trust. Our team members work together to share ideas and expertise, ensuring the successful completion of every project.

Sustainability

- We are committed to protecting the environment and promoting sustainable practices in our operations. We strive to minimize our environmental impact by reducing waste, conserving energy, and using eco-friendly materials.

Innovation

- We embrace innovation and invest in cutting-edge technologies and processes to enhance our services and stay ahead of the competition. We believe that innovation is essential for the growth and success of our business.

Safety

- Finally, safety is our top priority. We adhere to strict safety protocols and regulations, ensuring that all our operations are carried out in a safe and responsible manner. We believe that every worker has the right to a safe and healthy work environment and take our responsibility to provide.

Professionalism

At Business Opportunity General Contracting, we believe that professionalism is key to our success. We take pride in conducting ourselves with the highest level of professionalism, treating everyone with respect, dignity, and courtesy. We believe that every interaction with our clients, team members, and partners should reflect our commitment to professionalism.

We set high standards for ourselves and hold ourselves accountable to these standards. We take responsibility for our actions, and we believe in being transparent and honest in all our dealings. We believe that by upholding these values, we can build lasting relationships with our clients and earn their trust.

Our team is made up of highly skilled and experienced professionals who are dedicated to delivering exceptional services. We are committed to ongoing training and development to ensure that we remain at the forefront of the industry and can continue to deliver exceptional services to our clients.



Quality Control

Our Quality Assurance System assists in providing a first-rate service to our customers by ensuring the potential for error is minimized. Quality is managed in-line with our integrated management system which minimizes the potential for error and aims for zero defects.

Quality is viewed by Business Opportunity General Contracting as a process rather than an end goal. Our aim is to ensure work is completed 'right first time, every time' to the required quality standards. Quality Inspections of all aspects of our projects are a key component of Business Opportunity General Contracting Management policy and procedures.

Exceeding Expectations

Business Opportunity General Contracting is committed to the provision and delivery of products, which not only meet, but also exceed customer expectations. We recognize that good quality design and manufacturing enables better deployment of finance, time and environmental resources.

All divisions within the company work within a quality system and all employees are aware and understand the procedures relative to their area of work. It is mandatory that all sub-contractors employed by our company comply with all aspects and requirements of our Quality Management System.



Differentiators

We are very much aware that we have to provide additional value to our customers supply chain in particular and overall value chain in general.



Only One Contract for the Owner to Manage

A lot of material and equipment is required to execute a project. We provide one window solution for all the project procurement requirements. We can work directly on behalf of the customers with the designers, consultants, project managers etc. and take care of all the items related to project procurement deliverables. In our case, we serve as your independent representative, working in a purposeful collaboration on building complete material requirements. Our team becomes the single source of responsibility for all phases of a project procurement. All services are performed under an umbrella of full transparency where all costs are communicated between us and the client.



Increased Collaboration and Innovation

We believe in open and transparent communication, therefore we can ensure increased collaboration and innovation. We believe in working with factories directly and creating collaboration. Due to our excellent and direct relations with the factories, we can deliver best results. We also push the factories for better performing products development with innovation inculcated into those products.

Because we are sharing responsibility across all project procurement phases, we are able to offer more collaborative problem solving and innovation from our team. The designer and contractor work together to provide unified project recommendations, rather than disputing, providing unrealistic or misaligned recommendations, or even blame shifting that could lead to litigation. Our entire team is aligned to your project's success.



Timeline Adherence and Efficiencies

As is true with nearly any turnkey solution, we facilitate for streamlined project management and operational efficiencies that save time and help keep your project on track. This method also allows for certain aspects of the project to be expedited when possible.

Considering current supply chain challenges, our streamlined approach at Technical Assurance allows us to expedite the material ordering process in order to secure material before the bid phase is complete.



Budget Adherence and Money Savings

Single responsibility for your project means full collaboration in the estimating phase to develop more accurate estimates. The roles of Business Opportunity General Contracting are integrated, which reduces discrepancies and holds each more accountable to the budget put in place. In contrast, it's easy to place blame on one another for cost overruns when there are two separate contracts.

Our approach allows projects to be completed faster and at optimum cost. The goal of our service is to provide you with the best value for your money.

The SCM Difference



Sustainability:

At Business Opportunity General Contracting, we believe in the power of diversity and inclusion. We are committed to promoting equal opportunities for all job seekers, regardless of their background, gender or nationality. Our recruitment and manpower supply services are designed to create a level playing field for all candidates and to ensure that the best talent is selected. We believe that a diverse workforce brings different perspectives, ideas, and experiences, which ultimately leads to better decision-making and improved performance. We strive to attract a diverse pool of candidates and provide training and development opportunities to help them reach their full potential. Our commitment to diversity and inclusion is not only a moral obligation, but it also helps us to create a more resilient organization that is better equipped to navigate the challenges of today's complex business landscape.



Economic Development:

We will sustain economic integrity for the society in which we operate by supplying quality raw materials at a fair market price and by fostering societal growth through the use and development of our products



Safety:

We will maintain a safe and enjoyable workplace for all employees, customers, local neighbours, and visitors by enforcing a code of business ethics and continuing to exercise equal opportunities for all those incorporated with us.



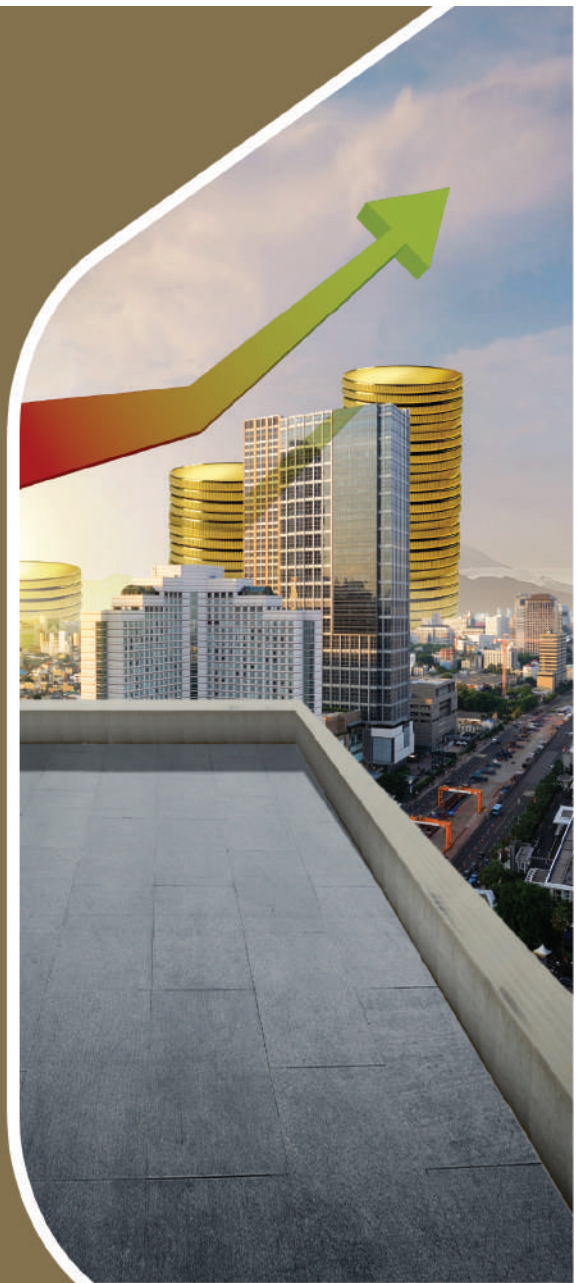
Relationships:

We will continue to build and foster good community relations by maintaining an open-door policy in all our dealings with local government, public works organizations, and neighboring parties.



Legacy:

We will continue to build and foster good community relations by maintaining an open-door policy in all our dealings with local government, public works organizations, and neighboring parties.



OUR BRAND PROMISE

Competitive Pricing

At Business Opportunity General Contracting, we understand the importance of staying within budget when it comes to construction projects, which is why we promise competitive pricing for all our products.

We offer transparent and upfront pricing, with no hidden fees or charges, so that you can plan your project with confidence.

Our team regularly monitors the market to ensure that our prices remain competitive and reflect the latest trends and developments in the industry.

We also offer flexible payment options and credit terms to help make your purchases more manageable.

Personalized Service

At Business Opportunity General Contracting, we pride ourselves on providing personalized service to our customers, no matter the size or scope of their project.

Our team of experts is available to provide advice and guidance on everything from product selection to logistics planning. We take the time to understand your specific needs and requirements, and work with you to develop a tailored solution that meets your unique needs.

Whether you need assistance with sourcing hard-to-find materials, coordinating complex deliveries, or managing your inventory, we are here to help.

International Footprint

ISTM, ENI, GB and other international standards. It's what makes us the single source for the quality products and services you need to complete your projects on time and on budget.

Industry Leading Resources

We partner with industry-leading factories to make sure our customers have access to the products and resources they need to succeed. Our teams get extensive technical training to assure that as our industry evolves, Business Opportunity General Contracting keeps our customers up-to-date on how these innovations can impact their projects.

Commitment to Safety

We promote a work environment where everyone takes responsibility for their safety and that of others. We are very proud of our award-winning safety performance.

We believe each customer and project is unique. We use our expertise to evaluate and mitigate risk factors to create safe work environments designed specifically for each project. We work with our customers to meet project timelines and budgets while keeping safety as a priority. We maintain our excellent safety record. Our comprehensive safety management system is designed to ensure our workers adhere to the highest safety and quality standards.

DELIVERY SERVICES

Our Difference Delivered Promise:

- ✓ Complete, On-Time Deliveries
- ✓ Hassle-Free Online Status
- ✓ Your Total Satisfaction



Orders Shipped Complete

We view ourselves as an extension of your business. Business Opportunity General Contracting has put detailed processes in place to enable our associates to make and keep our promise to you, so you can keep your commitments to your customers.



No Substitutions

At Business Opportunity General Contracting Supply, we know that not all brands are the same. We work diligently to fulfill all orders with the brands requested. If we do not have a specified brand in stock, we may suggest substituting a comparable product. We will not make the substitution without your permission.



Committed to Schedule

Business Opportunity General Contracting, we know that on-time delivery is one of the most important things to consider when choosing a supplier. That's why we go the extra mile to meet our delivery time commitments to you.

We recognize the importance of maintaining a schedule, and that's why we're committed to delivering time-sensitive orders within on time or before time.





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Human Resource Recruitment Division

Introduction

Welcome to Business Opportunity General Contracting, a leading human resources supply company based in Saudi Arabia. With multiple years of experience in the industry, we are committed to helping businesses of all sizes find, attract, and retain top talent.

Our mission is simple: to provide customized human resources solutions that meet the unique needs of each of our clients. Whether you're looking to fill a temporary staffing gap or need help developing a comprehensive human resources strategy, we have the expertise and resources to help you succeed.

At Business Opportunity General Contracting, we pride ourselves on our customer-centric approach. We take the time to understand your business and your goals, so that we can develop a tailored solution that meets your specific needs. Our team of experts is dedicated to providing exceptional service and support every step of the way, so that you can focus on what you do best – running your business.

Whether you're a small startup or a large multinational corporation, COMPANY BUSINESS MAKER is here to help you achieve your human resources goals. Contact us today to learn more about our services and how we can help you succeed.



Services

Recruitment and staffing services:

We work with clients in a wide range of industries to identify their unique hiring needs and develop a customized recruitment strategy that meets those needs.

- Our team of experienced recruiters uses a variety of sourcing methods to identify top talent, including social media, job boards, and industry networks.
- We conduct thorough screening and interviewing processes to ensure that we only present the most qualified candidates to our clients.
- Our staffing solutions include temporary, temp-to-perm, and direct hire options, giving our clients flexibility to meet their staffing needs in a way that makes sense for their business.
- We offer a range of staffing services across various job functions, including finance, marketing, operations, human resources, and more.
- Our commitment to quality and customer service ensures that we deliver the best possible candidates to our clients, every time.



Outsourcing solutions:

- Our outsourcing solutions allow our clients to focus on their core business activities while we manage key support functions such as payroll, accounting, and customer service.
- We work with clients to understand their business processes and identify areas where outsourcing can help them save time, reduce costs, and improve efficiency.
- Our team of skilled workers is highly trained and experienced in their respective areas of expertise, ensuring that our clients receive the best possible service.
- We offer flexible outsourcing solutions that can be tailored to meet the specific needs of each client, whether they need full-time support or just a few hours of assistance per week.
- Our outsourcing solutions are designed to be scalable, allowing clients to adjust their level of support as their business needs change over time.
- Our commitment to quality and customer service ensures that our clients receive the highest level of support and that their outsourcing experience is seamless and hassle-free.

Consulting services

- Our consulting services are designed to help our clients optimize their human resources management practices and achieve their business goals.
- We work with clients to understand their unique needs and challenges, and develop customized solutions that meet their specific requirements.
- Our consulting services cover a range of human resources management areas, including compensation and benefits, performance management, employee relations, and more.
- We provide expert guidance on best practices for human resources management, drawing on our years of experience and deep industry knowledge.
- Our consulting services are designed to be practical and actionable, providing clients with real-world solutions that they can implement immediately.
- Our team of consultants is highly skilled and experienced, with a proven track record of success in helping clients achieve their human resources goals.
- Our commitment to quality and customer service ensures that our clients receive the best possible consulting experience, with ongoing support and guidance to help them achieve long-term success.

Training and development:

- Our training and development programs are designed to help our clients improve the skills and knowledge of their workforce, and develop talent from within their organizations.
- We offer a range of training programs across various areas of expertise, including leadership development, technical skills, communication, and more.
- Our programs are tailored to meet the specific needs of each client, and can be delivered on-site or remotely, depending on the client's requirements.
- Our trainers are highly skilled and experienced in their respective areas of expertise, ensuring that our clients receive the best possible training experience.
- We use a variety of training methods, including classroom training, online learning, and hands-on workshops, to provide our clients with a diverse and engaging learning experience.
- Our training and development programs are designed to be scalable, allowing clients to provide training and development opportunities to employees at all levels of the organization.
- Our commitment to quality and customer service ensures that our clients receive the highest level of support and that their training and development needs are met in a timely and effective manner.

Processes:

Candidate screening and selection:

- We use a rigorous screening and selection process to ensure that we only present the most qualified candidates to our clients. This includes a thorough review of resumes and applications, in-depth interviews, reference checks, and skills assessments.

Outsourcing management:

- We work closely with our clients to understand their outsourcing needs and develop a customized outsourcing solution that meets those needs. We then manage the outsourcing process from start to finish, ensuring that our clients receive the highest level of service and support.



Consulting services delivery:

- We begin by conducting a thorough needs assessment to understand our client's unique requirements. We then develop a customized consulting solution that includes recommendations for best practices, implementation guidance, and ongoing support.

Training and development delivery:

- We work closely with our clients to understand their training and development needs and develop a customized program that meets those needs. We then deliver the training using a variety of methods, including classroom training, online learning, and hands-on workshops.



Quality assurance:

- We have a dedicated quality assurance team that works to ensure that all of our services are delivered to the highest possible standard. This includes regular quality checks and feedback from clients to ensure that we are meeting their expectations.

Customer service:

- We pride ourselves on our commitment to excellent customer service. Our team is always available to answer questions, provide support, and address any concerns that our clients may have. We strive to build long-term relationships with our clients based on trust, transparency, and mutual respect.



Industries served:

- We work with clients across a range of industries, including healthcare, hospitality, retail, finance, and more.
- Our team of experts has deep industry knowledge and experience, allowing us to provide customized solutions that meet the unique needs and challenges of each industry.
- We understand that each industry has its own set of requirements, regulations, and best practices, and we work closely with our clients to ensure that our services are tailored to meet those requirements.
- We have dedicated pages or sections on our website that highlight the specific needs and challenges of each industry, providing clients with valuable insights and information.
- In the healthcare industry, for example, we provide staffing solutions for a range of positions, from doctors and nurses to administrative staff and support services.
- In the hospitality industry, we offer recruitment and training services to help clients find and develop top talent, and consulting services to optimize their human resources management practices.
- In the retail industry, we provide outsourcing solutions for a range of business operations, such as customer service, inventory management, and e-commerce support.
- In the finance industry, we offer consulting services to help clients develop and implement effective compensation and benefits strategies, as well as training and development programs to improve the skills and knowledge of their workforce.
- Our commitment to excellence and customer service ensures that our clients receive the highest level of support, regardless of the industry they operate in.





8408 Al Madrasah, Jubail City Center, 4265,
Al Jubail 35514, Saudi Arabia



Phone: +966 53 464 7107



Email: mubarak@cmaaom.com



Website: www.cmaaom.com

